

OMA-#314180-v1-Kaukauna_Expenses.XLS

	<u>DESCRIPTION</u>	<u>October</u>	<u>November</u>	<u>December</u>
	EXPENSES:			
	ROOMS EXPENSE			
	ROOMS PAYROLL			
	Desk-Salaries	6,868	6,647	6,868
	Desk-Bonus	50	50	50
	TOTAL DESK PAYROLL	6,918	6,697	6,918
	Cont Breakfast-Salaries	0	0	0
	TOTAL BREAKFAST PAYROLL	0	0	0
	Hskp-Salaries	3,750	3,000	2,875
	Hskp-Bonus	87	87	87
	Laundry-Salaries	259	207	198
	Laundry-Bonus	0	0	0
	TOTAL HSKG & LAUNDRY PAYROLL	4,095	3,294	3,160
	Contract labor	0	0	0
	Payroll taxes	991	899	907
	TOTAL ROOMS PAYROLL	12,005	10,890	10,985
	ROOMS OTHER EXPENSE			
	Cleaning supplies	188	150	144
	Guest room supplies	585	468	449
	Furniture & Fixtures	366	366	366
	Guest Relations	53	42	40
	Door Lock Supplies/Maint.	15	12	12
	Laundry supplies	329	263	252
	Public areas supplies	188	150	144
	Linen	450	360	345
	Linen/Bedding	0	0	0
	Bedspreads/Window Treatments	0	0	0
	Uniforms	12	12	12
	Decorations	17	17	17
	Theme Suites	100	100	100
	Guest newspapers	0	0	0
	Overbook Expense	30	30	30
	Guest Transportation	0	0	0
	Vehicle Towing	0	0	0
	Baggage Handling	0	0	0
	TOTAL ROOMS OTHER EXPENSE	2,331	1,970	1,910
	CONTINENTAL BREAKFAST			
	Continental Breakfast-Food	1,463	1,170	1,121
	ContinentalBreakfast-NonFood	195	156	150
	TOTAL CONT BREAKFAST	1,658	1,326	1,271

Exhibit "A"

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TOTAL ROOMS EXPENSE	15,994	14,186	14,166
TELEPHONE EXPENSE			
Pager/Cell Phone Expense	190	190	190
Telephone	300	300	300
Telephone Equipment	0	0	0
TOTAL TELEPHONE EXPENSE	490	490	490
MISCELLANEOUS EXPENSE			
Catering-COGS	0	0	0
Golf Packages - COGS	0	0	0
Meeting Room Expense	0	0	0
Property Owned Vending-COGS	0	0	0
Vendor Owned Vending-COGS	0	0	0
Sundries COGS	0	0	0
Guest Laundry COGS	0	0	0
Movies-COGS	0	0	0
Gas Cards-COGS	0	0	0
Tickets-COGS	0	0	0
Storage Units - COGS	0	0	0
Miscellaneous & Other	0	0	0
TOTAL MISC EXPENSE	0	0	0
UTILITIES			
Electricity	1,934	2,478	2,058
Water & Sewer	1,480	1,735	1,431
Gas	586	704	806
Salt	200	200	200
Trash removal	80	80	80
Exterminating	60	60	60
Cable/Satellite TV	844	844	844
Internet Services	359	359	359
TOTAL UTILITIES	5,543	6,460	5,838
MAINTENANCE:			
MAINTENANCE PAYROLL			
Maintenance-Salaries	1,403	1,358	1,403
Maintenance-General Cleaning	0	0	0
Maintenance-Bonus	10	10	10
Contract labor	0	0	0
Payroll taxes	127	123	127
TOTAL MAINT PAYROLL	1,540	1,491	1,540
MAINTENANCE EXPENSE			
General maint. supplies	16	13	13

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Lightbulbs	38	30	29
Tools	10	10	10
Aquarium Supplies/Maint	0	0	0
Building maintenance	300	240	230
TV Repair/Equipment	0	0	0
Electrical Maintenance	58	47	45
AC/Plumbing/Heating maint.	286	229	219
Carpeting/Flooring Maint.	158	158	158
Laundry equipment maint.	76	61	58
Swimming pool maint/supplies	560	560	560
Pool Treatment/Chemicals	175	175	175
Atrium maintenance	0	0	0
Computer Software-Maint	80	80	80
Telephone Equip Maintenance	0	0	0
Equipment maintenance	150	120	115
Furniture/Appliance Repair	33	26	25
Security Equip Maintenance	0	0	0
Annual Inspection Fees			37
Parking Lot Maintenance	0	0	0
Grounds & Landscaping	193	0	0
Snow removal	0	693	693
Vehicle Expense/Supplies	0	0	0
Vehicle-Gas	0	0	0
Sign maintenance	0	0	0
Maintenance contracts	0	0	0
Equipment purchase	0	0	0
Equipment rental	0	0	0
Storage Lease/Rental	50	50	50
Fire/Building Damage	0	0	0
TOTAL MAINTENANCE EXPENSE	2,182	2,491	2,496
TOTAL MAINTENANCE	3,722	3,982	4,036
SALES & MARKETING:			
MARKETING PAYROLL			
Marketing Expense	0	0	0
Marketing Services	0	0	0
Marketing Sales Bonus	0	0	0
Marketing Taxes	0	0	0
Marketing - Executive Bonuses	0	0	0
Marketing - AFLAC Ins.	0	0	0
Marketing IRA Contribution	0	0	0
Marketing Exec Retirement Plan	0	0	0
Marketing Supplies	10	10	10
Travel/Mileage/Gas	20	20	20
Marketing Program	56	56	56
Entertainment	0	0	0
Payroll taxes	0	0	0
TOTAL MARKETING PAYROLL	86	86	86

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	MARKETING SUPPLIES			
	Advertising supplies			
	Referral Expense			
	Frequent Traveler			
	Directory	300	300	300
	Property Brochures	0	0	0
	Outdoor signs	0	0	210
	Magazines/Newspapers	143	143	143
	Travel Coupons	0	0	0
	Midwest Travel Buddy	0	0	0
	U.S. Travel Guide	0	0	0
	Traveler Discount Guide	0	0	0
	American Travel Services Inc	0	0	0
	Promotion	0	0	0
	Room Promotion	0	0	0
	Travel agent commission	240	192	184
	Web Design/Advertising	0	0	0
	Reservation Cost	101	82	82
	BW GDS Fees	0	0	0
	Advertising general	110	110	110
	TOTAL MARKETING SUPPLIES	894	827	1,029
	TOTAL SALES & MARKETING	980	913	1,115
	FRANCHISE & OTHER FEES			
	Super 8 Fees	0	0	0
	Marketing fees	0	0	0
	Settle Inn Royalty Fee	1,586	1,290	1,298
	Best Western Frequent Flyers	0	0	0
	S&R/Roof VIP/Gold Crown Fees	0	0	0
	Super 8 Trip Reward Fees	0	0	0
	Super 8 Advertising Fee	0	0	0
	Design Consultation	0	0	0
	Inspection Fees	0	0	0
	Processing Fees	0	0	0
	Franchise Fee/BWestern Fee	0	0	0
	S.I. Mktg & Reservation Fees	1,019	830	834
	Rest Rewards Expense	25	25	25
	Annual Report Fee	0	0	0
	TOTAL FRANCHISE & OTHER FEES	2,630	2,145	2,157
	ADMINISTRATIVE & GENERAL:			
	ADMIN & GENERAL EXPENSES			
	Bad Debts (Charged Off)	0	0	0
	NSF Checks	0	0	0
	Loss & Theft	0	0	0

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Recovery Expense	0	0	0
Cash over/short	0	0	0
Bank Charges	100	100	100
Credit card charges	815	664	667
Dues/Subscriptions			
Licenses/Permits			10
General Manager Expense			
General Manager Services	2,944	2,944	2,944
General Manager Bonus	250	250	250
General Manager PR Taxes	287	287	287
General Manager Insurance	0	0	0
General Manager AFLAC Ins	0	0	0
General Manager IRA Contrib	96	96	96
Gen Mng Ex Retirement Plan	0	0	0
Legal	25	25	25
Accounting	0	0	0
Donations	0	0	0
Holiday Decorations	0	0	0
Office supplies	104	84	85
Office Equipment & Furniture	45	37	37
Postage	75	75	75
Printing/Copies	26	26	26
Workers Comp Insurance	466	466	466
W/Comp Claims Pd-Motel	0	0	0
Employee Insurance	0	0	0
Security Services/Equipment	0	0	0
Travel expense/Mileage	67	67	67
Entertainment/Meals	0	0	0
Manager Regional Meetings	0	0	0
Annual Managers' Mtg	0	0	0
Education expense			
Conferences/Workshops			
Employee Training	50	50	50
Guest Relations Training	0	0	0
Employee Expense	33	33	33
Employer Contribution-IRA	80	80	80
Recruitment expense	0	0	0
Compliance & Safety Expense	10	10	10
Employee Recognition	10	10	10
Public Relations	0	0	0
Use Tax	37	30	30
Occupation Tax	0	0	0
Admin miscellaneous	0	0	0
TOTAL A&G EXPENSES	5,522	5,335	5,350
TOTAL ADMIN & GENERAL	5,522	5,335	5,350
INSURANCE			
Insurance - Commercial Auto	0	0	0

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Insurance - Prop/Casualty	466	466	466
Insurance - Liability	77	77	77
Emp Practices Liab Ins	77	77	77
Liability Ins-Claims Paid	0	0	0
Emp Practices Liab-Claims PD	0	0	0
Insurance - Flood	0	0	0
TOTAL INSURANCE	620	620	620
REAL ESTATE & PROPERTY TAXES			
Real estate tax	1,920	1,920	1,920
Personal property tax	184	184	184
Flood Protection Assessment	0	0	0
TOTAL REAL ESTATE TAXES	2,103	2,103	2,103
CORPORATE EXPENSES & CAPITAL:			
Capital Expenses	0	0	0
Loan Costs	0	0	0
SBA Servicing Fees	0	0	0
Refinancing Costs	0	0	0
Interest - Mortgage	4,202	4,327	4,174
Interest - 2nd Mortgage	0	0	0
Interest - Notes Payable	0	0	0
Interest - GFBW	0	0	0
Interest - Omaha	0	0	0
Interest - Seward	0	0	0
Interest - Line of Credit	0	0	0
Interest - LOC Alerus	0	0	0
Interest - Ready Reserve	0	0	0
Interest - Lease	0	0	0
Interest - Mortg(Woodlands)	0	0	0
Interest - Personal	0	0	0
Interest - Investor	0	0	0
Interest-Investor(Phase II)	0	0	0
Interest - Dave Graf	0	0	0
Interest - Dial Companies	0	0	0
Interest - Ray VanDynHoven	0	0	0
Interest - Fred Wolff	0	0	0
Interest - Joe Dietzen	0	0	0
Interest - Doug VanDynHoven	0	0	0
Interest - Rantoul Lodging	0	0	0
Interest - K Graf Trust	0	0	0
Interest - Investor (Land)	0	0	0
Interest-Investor(Land) III	0	0	0
Interest - Addition	0	0	0
Interest - Construction	0	0	0
Interest - Special Assessmnt	0	0	0
Interest - RE / PP TAXES	0	0	0
Interest/Fees	0	0	0

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Penalties	0	0	0
Prepayment Penalty	0	0	0
Gain/Loss on sale of assets	0	0	0
Loss-Disposition of Assets	0	0	0
Management fees	906	737	742
Administrative Fees	225	225	225
Purchasing Fee	0	0	0
Cost of Sale of Assets	0	0	0
Partnership Loss	0	0	0
Maintenance Reimbursement	0	0	0
Bonus-Corporate	0	0	0
Vacation/Holiday pay	0	0	0
Contract labor	0	0	0
Payroll taxes	0	0	0
Workers comp insurance	0	0	0
Employee insurance	0	0	0
Office Supplies	0	0	0
Office Expense	0	0	0
Postage	0	0	0
Printing	0	0	0
Legal Fees	0	0	0
Accounting Fees	0	0	0
Annual Report	0	0	0
Licenses/Permits	0	0	0
Advertising/Promo	0	0	0
Education/Training	0	0	0
Subscriptions & Dues	0	0	0
Sales/Marketing	0	0	0
Bank Fees	0	0	0
Moving Expense	0	0	0
Equipment purchases	0	0	0
Equipment rental	0	0	0
Office rental	0	0	0
Interest	0	0	0
Interest - Notes	0	0	0
Depreciation	0	0	0
Section 179 Expense-Deprec	0	0	0
Amortization	0	0	0
Donations	0	0	0
Late Fees/Finance Charge	0	0	0
Taxes & Fees	0	0	0
TOTAL CORP AND CAPITAL EXP	8,286	8,243	8,095
	\$42,936	\$41,523	\$41,017